

MEMBERS ON THE (BLOG)SPOT



PRODUCTS/SERVICES OFFERED

Provides a full array of consumer, commercial and wealth management services. Consumers turn to us for banking needs such as checking and savings accounts, CDs, debit and credit cards, individual retirement accounts, treasury management, a wide array of consumer and real estate loans, and much more. Helps families, businesses and organizations invest and save for what's important to them.

CONTACT INFO

Privately owned by the Ruan Family

Lu Anne Gafford,
Manager Clive Branch

515-222-2003

LGafford@BankersTrust.com

BankersTrust.com

11111 University Ave., Clive

 [Bankers Trust Company](https://www.facebook.com/BankersTrustCompany)

For 100 years, Bankers Trust has been all about relationship building: Ever since they opened their doors in downtown Des Moines in 1917, they have delivered outstanding service and innovative banking products to Des Moines-area business leaders and other bankers. As Iowa's largest privately owned community bank, Bankers Trust provides banking and wealth management solutions for a broad spectrum of individuals – from young professionals to those enjoying their retirement years.

Bankers Trust provides a full array of consumer, commercial and wealth management services, including their Secure LifeStyles Club, which provides qualifying customers age 50+ with enhanced products and services. At the same time, they offer mobile banking and payment solutions that often appeals to younger consumers. Not only do they assist individuals, but they have commercial customers ranging from small start-ups to large businesses and institutions too. Hearing all of this, it is not surprising that they have recently been named by the Small Business Administration as the overall #1 SBA lender in Iowa.

Their Clive location, which opened its doors in 1991, has been involved in the Clive Chamber since Lu Anne Gafford became the Branch Manager in 2005. Her involvement began by being an ambassador, which she describes as a "great opportunity to be the welcoming face for the Chamber and to help new members become acclimated with the organization." Lu Anne later was asked to serve on the Board, the Executive Committee, and was even Chamber President in 2012. She continues to serve in the Ambassador role today, and "enjoys meeting our new members and developing relationships with other Ambassadors."

Please join us in celebrating the Bankers Trust centennial and their continued support of the Clive Chamber of Commerce family! To learn more about their business and what they do, feel free to visit their website, BankersTrust.com.

Members on the (blog)Spot is a monthly feature of member businesses of the Clive Chamber of Commerce. If you are interested in having your business featured, contact kschmidt@clivechamber.org.